



**“Powered by
Partnerships, Driven
by Service!”**





- ✓ **Leading Provider** of Managed I.T. Services and Advanced Infrastructure Solutions
- ✓ **Elite and Strategic partnership with VMware, Cisco, Microsoft and Citrix**
- ✓ World-Class “**ECO System**” of Technology Partners
- ✓ Incredible Agility to Work at the “**Speed of the Client**”
- ✓ **Balanced** Set of I.T. Offerings and Competencies
- ✓ “**Linked – In**” with Leaders in Business and I.T. Communities across U.S.
- ✓ Unique Marketing Strategy “**ALL ROADS LEAD TO DATACORP**”

PHASE 1

- ▶ Oct 2001: **Company Founded**
- ▶ Dec 2001: **Relationship established with Sungard Disaster Recovery**
- ▶ 2002: **Relationship established with Microsoft**

PHASE 2

- ▶ January 2003: **Case Study with Microsoft "First NT – Windows 2003 Migration in Florida"**

PHASE 3

- ▶ July 2005: **DATACORP HQ established**
- ▶ August 2005: **Relationship with Cisco Systems and Hitachi Data Systems**
- ▶ July 2006: **DATACORP "Cisco Partner of the Year"**

- ▶ April 2007: **DATACORP 'Cover of Eweek'**
- ▶ August 2007: **SFBJ Top 10 Consulting Firms – South Florida**
- ▶ August 2007: **Microsoft Partner of the Year**
- ▶ Sept 2007: **DATACORP Doral Office established**

- ▶ April 2008: **GMCC Infrastructure Manager of the Year**
- ▶ October 2008: **SFBJ Top 10 Consulting Firms – South Florida**
- ▶ Feb 2009: **Entrepreneurs of the Year, Business Leader**
- ▶ April 2009: **South Florida "Power Players", Business Leader**
- ▶ January 2010: **South Florida "Power Players", Business Leader**



- ▶ May 2004: **Relationship with Citrix Systems**

- ▶ **Sept 2011:** **Ranked #1 Small Company, Florida – Business Leader Magazine**

Recent Awards



- DATACORP Founders are 2010/2011 Business Leaders of the Year – Technology
- DATACORP Founders are 2009 Top Entrepreneurs of the Year



- Max Miguel and Hugo Perez are selected as part of the 2009 POWER PLAYERS of the Year











- 2011 – DATACORP is recognized as #1 Among Top 100 Small Businesses

We have established strategic partnerships with global leaders and technology innovators that increase our value-proposition to the select clients we serve.

We will continue to form relationships that maximize the value of our client's I.T. investments.

Our success can be attributed to our partnering philosophy of :

'We Do What We Do Best and We Partner for the Rest!'

Strategic Partner	Core Competencies
	Active Directory, Exchange, Unified Communications, and System Center
	Desktop/Server Virtualization and Application Delivery Optimization
	Advanced Technologies (IP Communications , Unified Messaging, Core Network and Security)
	Enterprise Data Storage (SAN/NAS), Replication, and De-Duplication
	Advanced Storage and Enterprise IP-Ethernet Network Switches
	Advanced WAN Acceleration and Performance Optimization
	Data Backup/Recovery, Data/Email Archiving and eDiscovery
	End-to-End Application Performance Monitoring and Management

Our Client Engagement Methodology



Consult

Discovery:

- ✓ Readiness Assessments
- ✓ Health Checks
- ✓ Technology Roadmap Validation



Design

Technology High-Level Blue-Print:

- ✓ Advanced Infrastructure – H/A
- ✓ Centralized Computing Model
- ✓ “Cloud Computing” Model



Deploy/Integrate

Project Plan/ Roll-Out:

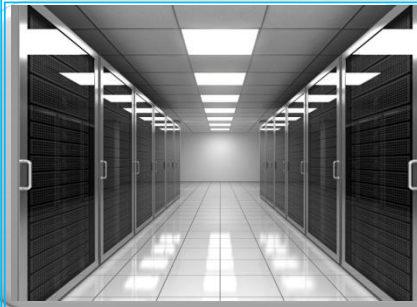
- ✓ Deploy
- ✓ Integrate
- ✓ Test/Optimize
- ✓ Document
- ✓ Knowledge-Transfer



Manage

Manage and Support

- ✓ Monitor
- ✓ Measure
- ✓ Maintain
- ✓ Advise



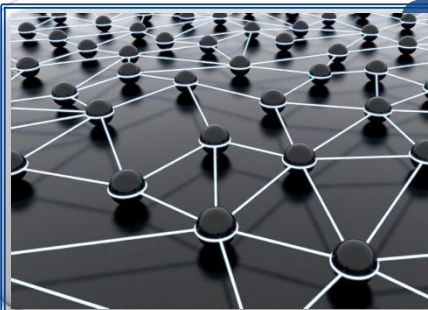
Readiness Assessments

Intended to help you risk mitigate and manage key initiatives for the purposes of maximizing the return from your I.T. investments. The scope of services and deliverables are focused on assessing the maturity of a technology, how it may enable your business with estimates for acquiring and managing a technology.



Network Engineering Health Check

An objective survey on the 'current state' of your critical network infrastructure that you own (or recently inherited) along with best practice recommendations to help validate your I.T. Infrastructure and Support Roadmap. A **'Score Card'** is prepared and reviewed with management. This report includes findings and recommendations to help improve cost-efficiencies.



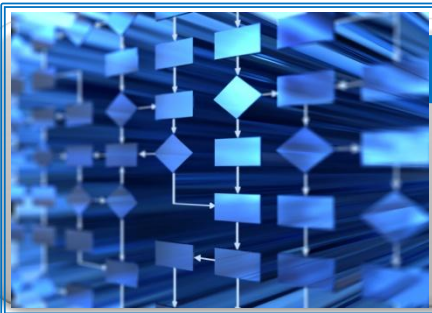
Project Management Office (PMO)

Utilize proven experience and methodology to deliver advanced infrastructure and I.T. solutions that meet your business technology needs. The skills of our project leaders and team members are broad and deep, with expertise in virtually every aspect of networking, centralized computing (i.e. Co-Location/Data Center Moves), communications, technology, and engineering solutions.



Data Center – Managed Hosting – Co-Location

Data Center Solution Design and Selection Services focused on Centralized, Dynamic, and “Cloud” Computing Technology Roadmaps



IT Strategy and Architecture Services

Consulting Services to design and/or validate an I.T. Strategy and Plan for an IT architecture that aligns enabling technologies with business priorities.



Network Migrations and Deployments

We can design/plan/POC/deploy and manage network and messaging infrastructure across Microsoft, Citrix, and Cisco computing platforms.

Our **Infrastructure Optimization Model** combined with Best Practices and our Project Delivery Methodology help clients realize dramatic cost savings on their IT infrastructure through a focused set of engineering services:

- **Physical/Virtual Desktop and Server Migrations: Microsoft, Citrix, and VMWare**
- **IP Communications and Unified Messaging: Microsoft and Cisco**
- **LAN/WAN Performance Optimization: Riverbed, Cisco, and Citrix**
- **Enterprise and Workgroup Data Storage/Protection: Hitachi and NetApp**
- **Data Retention, eMail Archiving, and eDiscovery: Symantec and i365**
- **Security Policy, Design, and Deployments: Cisco**
- **Wireless and Wired Core Network Infrastructure: Cisco and Brocade**



“Productized” Managed Support Services

Alert AssistSM

Secure a software platform that will give you and your organization the ability to set “health” and performance thresholds to computing environment: backups, servers (i.e. memory, event logs, hard disks), network switches/firewall proactively monitor and auto-receive alerts on your production routers, etc.

Backup AssistSM

Managed data protection, replication, failover, and data recovery capabilities to continuously protect your business critical data and applications. Additionally, it allows you to meet your recovery time objectives (RTO) in hours instead of days/weeks, to ensure your critical business processes can resume quickly after a disaster and mitigate any potential loss of critical data.

Microsoft AssistSM

Provides proactive monitoring, maintenance, and management of your Microsoft infrastructure platforms (i.e. Exchange 2007/2010, Windows 2003/2008) through a managed and flexible SLA-driven MSA, combined with a proven SMO methodology and complemented by DATACORP’s commitment to adhere to Microsoft’s BPIO best practices and service delivery models.

Helpdesk AssistSM

Outsource your helpdesk to DATACORP: Simple and Cost-Effective. We provide an affordable, scalable, technical remote Help Desk that allows you to lower operating expenses while providing your staff with a robust 24x7x365 SLA-driven support desk.

Cisco AssistSM

Fully managed SLA-driven Managed Service Agreement (MSA), combined with a proven SMO (Support Management Office) methodology. We can offer a cost-sensitive, comprehensive outsourcing service for proactive monitoring and management of Cisco’s IP Communications (i.e. CallManager, CallManager Express, Unity). Router, Switches and Wireless environments.

Citrix/VMWare AssistSM

Provides proactive monitoring, maintenance, and management of your Citrix and/or VMWare server infrastructure through a managed and flexible SLA-driven MSA, combined with a proven SMO methodology and complemented by DATACORP’s commitment to adhere to best practices and service delivery models.



“DATACORP is truly an extension of our team and a valuable strategic partner as they have become an integral part of our success.”

*Manny Medina,
Chief Executive Officer
Terremark, 2010*

Terremark Worldwide (NASDAQ:TMRK) is a leading global provider of IT infrastructure services delivered on the industry's most robust and advanced operations platform. Leveraging purpose-built datacenters in the United States, Europe and Latin America and access to massive and diverse network connectivity from more than 160 global carriers, Terremark delivers government, enterprise and Web 2.0 customers a comprehensive suite of managed solutions including managed hosting, co-location, network and security services.

Challenge:

Global Deployment of Cisco IP Communications and Unified Messaging without disrupting the business.

Solution:

DATACORP Project Management Methodology – Phased Roll Out

Results:

Successful project under budget through a series of measurable and manageable project milestones.

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